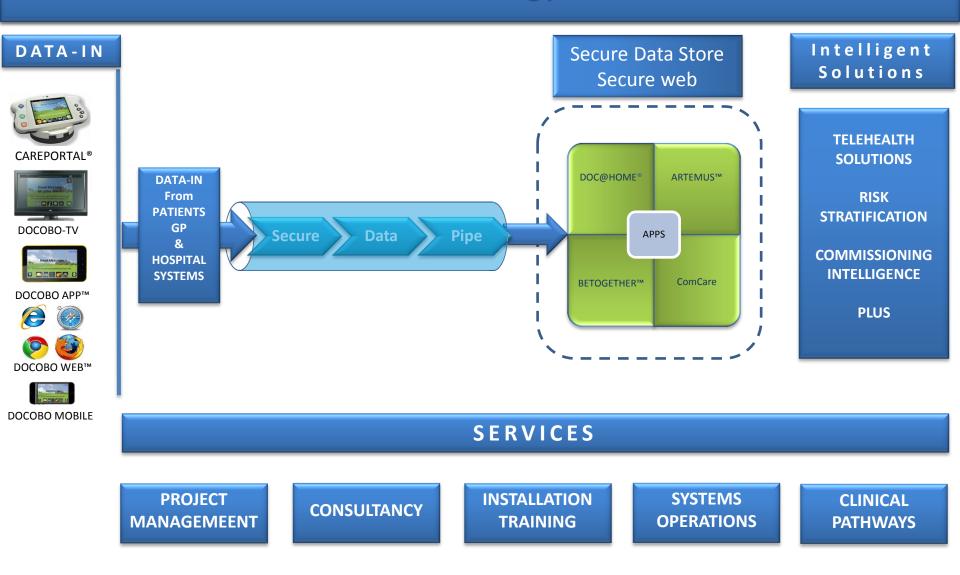


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Clinical Assessment Centre

Docobo Technology Platform



PLATFORM FOR RAPID PRODUCT DEVELOPMENT

SBRI – End of Life Care - Home Ventilation



Problem

 NHS (tertiary/specialist respiratory team) not resourced to monitor & adjust ventilation frequently enough

Solution

Use home based technology (telehealth - adapted)

Status

• Ethics and full trial status for Motor Neurone Cohort. Objective and Subjective measurement.

- Frequency of ventilation reviews now a matter of choice (trial likely to conclude that optimum is monthly)
- Significantly reduced anxiety for patients and carers more comfortable end of life
- Visits to hospital for reviews eliminated

SBRI – Cardio-Vascular Disease

Problem



• Too many patients attending A&E with heart related illness

Solution

 Enhance screening (improve the NHS Health Check) – reduce GP workload – identify those with elevated risk and "EasyJet" the process – "making screening easy" with a community screening system.

Status

- Targeting proven (over 10,000 with elevated risk in population of 300,000)
- "EasyJet" screening system in design

- Avoids bad health experience for patients prolongs healthy life
- Avoids admissions to hospital
- Deflects from A&E
- Lower costs better outcome
- Prevention is definitely better than the cure

SBRI – Integrated Care

Problem

 Early identification of patients with complex care needs and those at risk of social isolation

Solution

- Enhance risk stratification with additional sources of data including social care data
- Development of care community system to enable whole community data exchange
- Integration of home electronic technology (enhanced prediction and near real-time)
- Accurate and earlier identification of risk
- Enable collaboration across agencies of care

Status

• Phase 1 Feasibility: Initial workshop of GPs, Geriatrician, Consultant, Community Pharmacy, Local Authority Adult Social Care, Public Health completed.

- Technology to enable Integrated Care substantial savings to NHS and Social Care
- Significantly improved care services
- Improved patient experience, pro-active care, improved social wellbeing (and consequent improvements in mental and physical health)



SBRI – Musculoskeletal

Problem



• "Sitting is the new smoking". 31 million days of work lost. Complications after surgery, insufficient exercise, inactivity, falls.

Solution

 Technology to support self-rehabilitation at home (monitor for infections, health status, Gait training, physio exercises), video based physio regimes, self-help instrumentation

Status

Phase 1 workshop with partners re technology integration

- Reduced complications after surgery
- Improved recovery adherence to physio regimes
- Improved assessment of Gait tailored training to prevent/reduce falls

SBRI & Docobo

We are very close to those we work with in the NHS

The SBRI challenges have enabled us to:

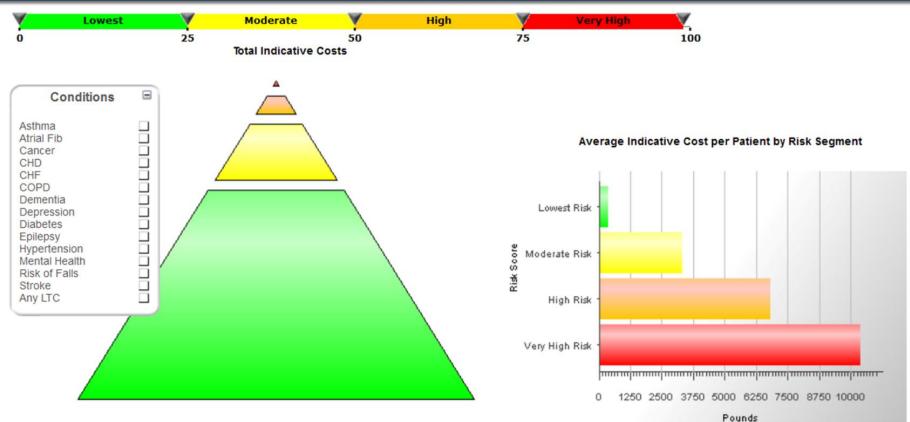
- Enhance relationships working on challenges together the benefits are mutual, together we:-
 - improve outcomes for patients and
 - reduce costs for the NHS
- Extend relationships there's genuine interest in what we're doing
- Enhance our range of products and services
- Fund part of our R&D
- Demonstrate Docobo's strengths and attractiveness for future investment and growth.

Thank you for listening

Questions?



ArtemusICS – single source of population health diagnosis and treatments

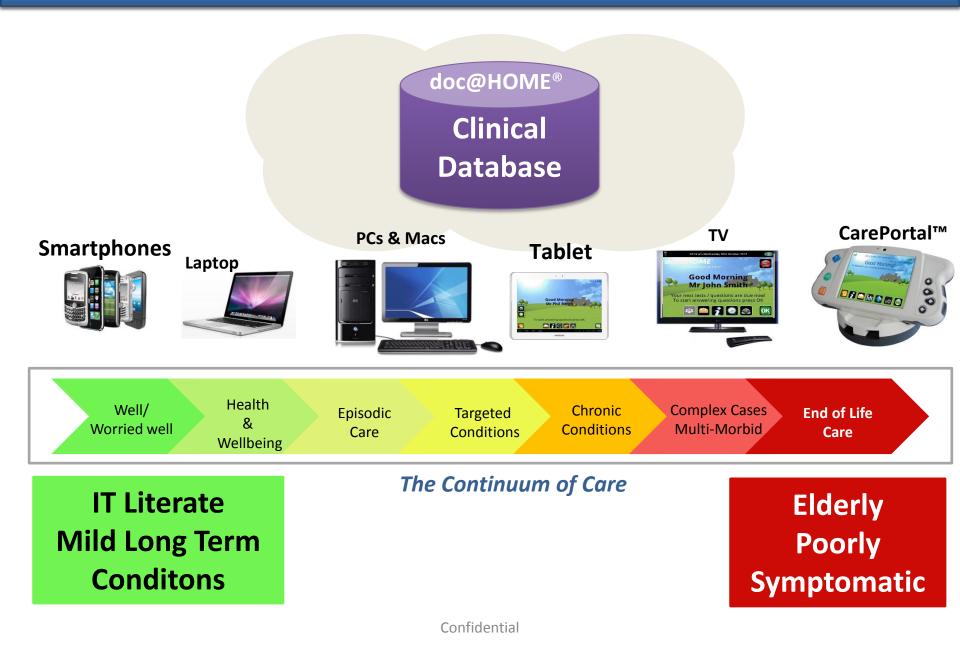


Indicative Costs

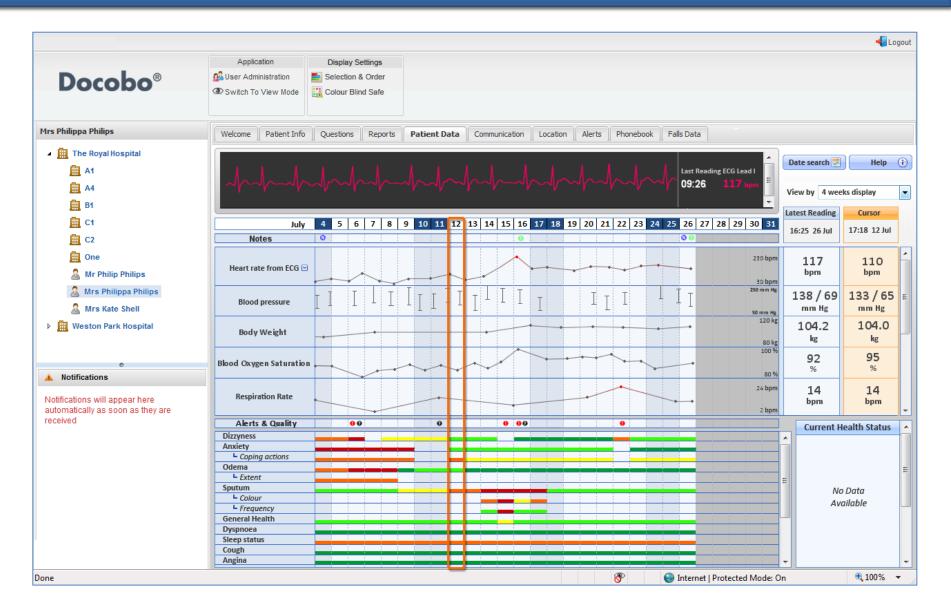
| Measures Risk | Lowest Risk | Moderate Risk | High Risk | Very High Risk | Total |
|----------------------------|-----------------|----------------|----------------|----------------|-----------------|
| Patients | 729204 | 22579 | 4627 | 602 | 757012 |
| Total Cost | £243,470,788.00 | £74,115,633.00 | £31,277,970.00 | £6,233,144.00 | £355,097,535.00 |
| Non Emergency Total Tariff | £75,608,151.00 | £16,254,479.00 | £4,529,152.00 | £679,059.00 | £97,070,841.00 |
| Day Case Total Tariff | £51,374,351.00 | £9,211,051.00 | £2,588,287.00 | £317,769.00 | £63,491,458.00 |
| Emergency Total Tariff | £67,339,285.00 | £39,704,110.00 | £21,285,352.00 | £4,705,388.00 | £133,034,135.00 |
| A&e Total Tariff | £11,490,836.00 | £1,773,074.00 | £827,541.00 | £241,318.00 | £14,332,769.00 |
| Outpatient Total Tariff | £37,658,165.00 | £7,172,919.00 | £2,047,638.00 | £289,610.00 | £47,168,332.00 |
| Avg Cost | £333.89 | £3,282.50 | £6,759.88 | £10,354.06 | £469.08 |

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Patient Need & Technical Ability

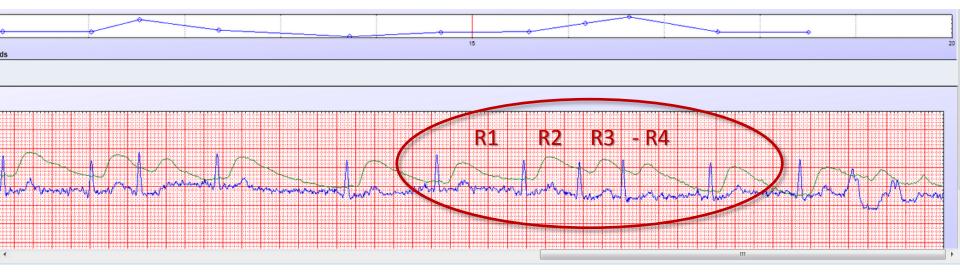


Clinician view example – rich diagnostic data



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Atrial Fibrillation



Changes in cardiac output after accelerated atrial fibrillation beats R1 - R2 R3 - R4

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