

SBRI HEALTHCARE MANAGEMENT BOARD: AGENDA ITEM 3.1.2

BALANCED SCORE CARD Last Updated: July 2018

Competition management	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Competitions run	1	7	10	6	8	8	2
Applications received	49	455	382	258	433	265	
P1 Contracts awarded (number)	5	43	40	26	39	22	
P1 Contracts awarded (value)	£0.4m	£4.2m	£3.8 m	£2.3m	£3.12m	£1.75m	
Success rate into Phase 1 (avg.)	10.2%	9.45%	10.5%	10.1%	9.00%	8.3%	
P2 Contracts awarded (number)	5	16	20	18	12	20	
P2 Contracts awarded (value)	£1.4m	£10.9m	£18.5m	£15.2m	£7.75m	£11.5m	
Possible NHS/LA benefits by competition round*		Autumn 2013 (n=35)	Spring & Autumn 2014 (n=40)	Spring & Autumn 2015 (n=26)	Spring 2016 (n=17)		
Annual savings forecast		£510 million	£722m	£180m	£444m (SBRI 11 only)		
No. of likely patients treated		23m	3.5m	15m	18m (SBRI 11 only)		
Comments	*All values taken from assessments during phase 1 completed by independent health economists on behalf of SBRI. Assessments are early indicators of potential net cost savings per annum based on likely market penetration of between 5-25% (avg. 15%) depending on the technology.						
Knowledge and business opportunities created *	Total				% increase since last report		
NICE approvals	1 (Sky Medical) NB: only 5 submitted				Awaiting 2018 survey results		
Approx. number new IP applications	135				Awaiting 2018 survey results		
Approx. number of patients benefitting (trials/sales)	704,000 (23,000/681,000)				Awaiting 2018 survey results		
Approx. number of sites (trial/sales)	778 (522/256)				Awaiting 2018 survey results		
Approx. number finalised agreements with other companies (UK and abroad)	357 (50)				Awaiting 2018 survey results		
Comments	*Numbers taken from OHE survey in 2014, updated with HEE survey Jun 2016 & Survey Jun 2017						
Economic Value+	Total				% increase since last report		
Jobs (created/safeguarded)	1050 (511/539)				31%		
Amount of additional funding leveraged by SBRI companies	£179m				43%		
No of companies exporting SBRI Healthcare funded products	21 (11 Health, ADI, Advanced Therapeutic Materials, Astrimmune, Big White Wall, Cupris, Dynamic Health, Fuel 3D, Gold Standard Phantoms, Handaxe, Hidalgo, Inotec, Isansys, Lightpoint Medical, Mayden, MIRA, Open Bionics, Owlstone, Polyphotonix, Tika, uMotif)						
No of SBRI Healthcare funded products on the market (available to buy):	Approx 60 (45 have reported commercial sales, of which 29 are to the NHS)			No of companies with SBRI Healthcare funded product revenues of: (reported)		Less than £100k	12
						£100k to £500k	19
						More than £500k	10

Comments	<p>+Updated quarterly via company reports and 2018 survey (last updated July 2018);</p> <p>Companies with commercial sales: 11Health, 365 Response, ADI, Advanced Therapeutics, Aseptika, Astrimmune, Bering, Bepak, Big White Wall, C the Signs, CareFlow Connect, Caresourcer, Cupris, Docobo, Dynamic Health, Edixomed, Fuel 3D, GSPK Design, Halliday James, Handaxe, Healthera, Hidalgo, IEG4, Ieso Digital Health, Inotec, iPLATO, Isansys, Just Checking, KnowYourOwnHealth, Lightpoint Medical, Maldaba, Mayden, Message Dynamics, Mira Rehab, My mHealth, MyWay Digital Health, Nervecentre Software, Obex Technology, Open Bionics, Owlstone, Polyphotonix, Sky Med, snap40, Tika, uMotif</p> <p>Companies with NHS sales: 365 Response, ADI, Advanced Therapeutics, Aseptika, Bering, C the Signs, CareFlow Connect, Caresourcer, Cupris, Docobo, Dynamic Health, Fuel 3D, GSPK Design, Handaxe, Healthera, IEG4, iPLATO, Isansys, Just Checking, Lightpoint Medical, Maldaba, Mayden, Mira Rehab, My mHealth, MyWay Digital Health, Nervecentre Software, Obex Technology, snap40, uMotif</p>
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