

SBRI MANAGEMENT BOARD

DOCUMENT TITLE:	SBRI Healthcare Balanced Scorecard				
AGENDA ITEM:	3.1.3				
AUTHOR:	Joop Tanis				
DATE OF MEETING:	15 March 2018				
EXECUTIVE SUMMARY:					
<p>Overview of all SBRI competitions held to date (2012-2017)</p>					
KEY ISSUES TO NOTE OR CONSIDER:					
<ul style="list-style-type: none"> 2017-18 had proportionally lower investment in phase 1 awards due to large Phase 2 legacy commitment for 2016-17 Large volume of applications resulted in lower success conversion rate (8.8%). 10% is regarded as desirable Economic and clinical data showing gradually increasing impact due to maturing of the programme portfolio 					
KEY RISKS OR CONCERNS TO HIGHLIGHT:					
None					
REPORT RECOMMENDATION:					
PURPOSE OF THE REPORT (Indicate with 'x' the purpose that applies):					
FOR INFORMATION	FOR DECISION	FOR DISCUSSION			
X					
KEY AREAS OF IMPACT (Indicate with 'x' all those that apply):					
Financial	X	Competitions	X	Communications & Media	X
Governance		Legal & Policy			
Programme Management		Evidence and Impact	X		
Comments: <i>[elaborate on the impact suggested above]</i>					
PREVIOUS CONSIDERATION:					

SBRI HEALTHCARE - BALANCED SCORE CARD Last Updated: January 2018

Competition management		2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Competitions run		1	7	10	6	8	8
Applications received		49	455	382	258	433	265
P1 Contracts awarded (number)		5	43	40	26	39	22
P1 Contracts awarded (value)		£0.4m	£4.2m	£3.8 m	£2.3m	£3.12m	£1.75m
Success rate into Phase 1 (avg.)		10.2%	9.45%	10.5%	10.1%	9.00%	8.3%
P2 Contracts awarded (number)		5	16	20	18	12	20
P2 Contracts awarded (value)		£1.4m	£10.9m	£18.5m	£15.2m	£7.75m	£11.5m
Possible NHS/LA benefits by competition round*			Autumn 2013 (n=35)	Spring & Autumn 2014 (n=40)	Spring & Autumn 2015 (n=26)	Spring 2016 (n=17)	
Annual savings forecast			£510 million	£722m	£180m	£444m (SBRI 11 only)	
No. of likely patients treated			23m	3.5m	15m	18m (SBRI 11 only)	
Comments	*All values taken from assessments during phase 1 completed by independent health economists on behalf of SBRI. Assessments are early indicators of potential net cost savings per annum based on likely market penetration of between 5-25% (avg. 15%) depending on the technology.						
Knowledge and business opportunities created *		Total				% increase since last report	
NICE approvals		1 (Sky Medical) NB: only 5 submitted				n/a	
Approx. number new IP applications		135					
Approx. number of patients benefitting (trials/sales)		704,000 (23,000/681,000)				n/a (new metric as per AHSN)	
Approx. number of sites (trial/sales)		778 (522/256)				n/a (new metric as per AHSN)	
Approx. number finalised agreements with other companies (UK and abroad)		357 (50)				new metric as per AHSN	
Comments	*Numbers taken from OHE survey in 2014, updated with HEE survey Jun 2016 & Survey Jun 2017						
Economic Value+		Total				% increase since last report	
Jobs (created/safeguarded)		799				1%	
Amount of additional funding leveraged by SBRI Healthcare funded companies		£125m				8%	
No of companies exporting SBRI Healthcare funded products		18 (11 Health, 365 Response, Advanced Therapeutic Materials, Astrimmune, Big White Wall, Cupris, Dynamic Health, Fuel 3D, Handaxe, Hidalgo, Inotec, Isansys, Maiden, MIRA, Owlstone, Polyphotonix, Tika, uMotif)					
No of SBRI Healthcare funded products on the market (available to buy):		Approx 50 (36 have reported commercial sales achieved)		No of companies with SBRI Healthcare funded product revenues of: (reported)		Less than £100k	19
						£100k to £500k	12
						More than £500k	4
Comments	+Updated quarterly via company reports and 2017 survey (last updated June 2017);						

	Companies with commercial sales: 11Health, 365 Response, ADI, Advanced Therapeutics, Astrimmune, Bepak, Big White Wall, CareFlow Connect, Caresourcer, Cupris, Docobo, Dynamic Health, Edixomed, Fuel 3D, Halliday James, Handaxe, Hidalgo, Ieso Digital Health, Inotec, Ixico, Isansys, Just Checking, KnowYourOwnHealth, Maldaba, Maiden, Message Dynamics, Mira Rehab, My mHealth, MyWay Digital Health, Nervecentre Software, Obex Technology, Owlstone, Polyphotonix, Sky Med, Tika, uMotif
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