

## SBRI FINANCE AUDIT RISK COMMITTEE

<b>DOCUMENT TITLE:</b>	Q4 Progress Report				
<b>AGENDA ITEM:</b>	3.1.1				
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<b>DATE OF MEETING:</b>	14 <sup>th</sup> May 2018				
<b>EXECUTIVE SUMMARY:</b>					
A summary of the progress against plan for Q4.					
<b>KEY ISSUES TO NOTE OR CONSIDER:</b>					
The programme has met nearly all of its planned deliverables in 2017. The remaining outstanding deliverable around external funding has been agreed in principle with the devolved administrations with a planned joint call around Healthy Cities most likely to launch in 2019 given timelines around budgetary decisions.					
<b>KEY RISKS OR CONCERNS TO HIGHLIGHT:</b>					
None					
<b>REPORT RECOMMENDATION:</b>					
None					
<b>PURPOSE OF THE REPORT (Indicate with 'x' the purpose that applies):</b>					
<b>FOR INFORMATION</b>	<b>FOR DECISION</b>			<b>FOR DISCUSSION</b>	
X					
<b>KEY AREAS OF IMPACT (Indicate with 'x' all those that apply):</b>					
Financial		Competitions	X	Communications & Media	X
Governance	X	Legal & Policy			
Programme Management	X	Evidence and Impact			
Comments: <i>[elaborate on the impact suggested above]</i>					
<b>PREVIOUS CONSIDERATION:</b>					
None					

## Full Year highlights:

### Policy context:

SBRI Healthcare submitted evidence, and worked with external assessors to secure positive review.

- Benefits review – report completed and findings positively received by NHSE Investment committee
- Rand Report / Connell review / Life science reports/RSA – report with aggregation of policy position being finalised for publication.

### Competition headlines

All competitions are running to plan with the exception of the Autumn Surgery/Mental Health challenge which has been delayed at the beginning of Phase 1 due to budgetary sign off issues. These have now been resolved and Phase 1 will commence in June once due diligence and contracting is complete. Phase 2 is now planned for 2019 FY to meet NHS England's requirements around no future forward financial commitments across fiscal years.

### Company headlines

#### A few updates from the co.s making great progress / any awards won / funding leveraged

- Owlstone Medical raised a further £11M with Horizons Ventures and Aviva to support further development of their breathalyzer platform for disease detection. The new round will enable the company to bring its lung cancer Breath Biopsy test to market.
- CRiL who have developed a respiratory monitoring platform using an advanced nano-technology CO2 sensor, won the Medimmune Digital Health Forum 2018 challenge
- Phase 2 companies currently generating revenue from SBRI Healthcare funded activity include 365 Response, iPLATO, Nervecentre and Snap40
- Open Bionics were reported by Forbes as One of "Four British Medical Start Ups To Watch in 2018"  
(<https://www.forbes.com/sites/davidprosser/2018/03/14/four-british-medical-start-ups-to-watch-in-2018/2/#547f179a4ce5>)

### Programme Management headlines

- The board review of the governance process was conducted with inputs from key stakeholders. Board and NHSE agreed on recommendations and implementation plan.
- NHSE audit – review by NHSE internal audit completed and key actions identified and implemented.
- Communications headlines – earlier this year competition winners for primary care and cancer health technology investment received good coverage online, and the communications strategy for SBRI Healthcare has been shaped through discussion with AHSN Network communications leads to support greater promotion of activities across the network and coordinate with regional challenges and events. Recent reviews of SBRI Healthcare benefits have been widely promoted and used in presentations and updates, and the SBRI Alumni event in March was well attended, providing support and tailored advice and guidance to Phase 2 companies.

PROGRAMME AREA	BUSINESS PLAN ACTION IDENTIFIED	PROGRESS AT Q4	NEXT STEPS/COMMENTS
Investment growth	Develop clear offer to potential investors	COMPLETED work	
	Establish meetings, commence negotiations	In principle agreement secured with Innovate UK and Scotland/Wales/NI and Eire for joined SBRI call on healthy cities. Following workshop with NI, Eire, Scot/Wales assemblies and Innovate UK – in principle arrangements confirmed. Member leads to secure financial commitment from their commissioners.	
	Agree investment and progress with legal agreements	Co-funded plan with devolved administrations	
	Position SBRI Healthcare so that it can take best advantage of the governments review of SBRI and any outcomes from the Industrial strategy	SBRI Healthcare programme commissioned for a further year from NHSE with 2018/19 funding confirmed.	
Enhanced adoption	Deliver the agreed changes to the programme that engage AHSNs more extensively in the monitoring process	Roles & Responsibilities outlined. Agreement at Board. Agreement with AHSNs	Commercial Directors supporting the theme identification more closely outline plan for integration into the Innovation Exchange process in preparation.
	Support promotion of SBRI Healthcare companies through AHSNs	Agreement with Communications Directors to promote the competitions. All AHSNs supported the coordinated promotion competition.	
	Re-worked SBRI Healthcare web site	Complete - launched July 2017 Site launched in June 2017. 9104 website visits achieved in Q2, a 38% increase on the previous quarter. Dwell time on the site has risen from an average from an average of 1:45 to 2:30, indicating visitors are finding relevant content.	Compared to Q3 total website visits of 1,582, Q4 saw an increase of 165.80% with 4,205 visitors- including 4,001 new visitors. Over 5,920 total sessions average session duration has risen 13.46% to 2.10, a slight decrease from Q2 but still indicating good use of content on the site. Visits and usage in the UK has decreased by 9% while website visits from the US have risen by 9.5%.
	Work with EAHSN on establishing the SBRI Alumni programme	Two alumni events held – 40+ companies engaged. Expert support on funding, international trade, and network support for companies to connect to large suppliers	Alumni event planned for Sept 2018 – will support connections to

	Establish understanding of new procurement arrangements and share these with SBRI Healthcare companies	SBRI alumni events focused on procurement advice to companies.	
<b>Efficient competitions</b>	Agree process of overarching competition selection	Theme definition process reviewed. With input from key partners a long list of identified areas has been secured.	Board to determine theme list.
	Launch Spring competition	Launched 25 <sup>th</sup> July 2017. Focus on early detection of cancer 10 companies under contract. Q1 progress reviews show exciting development in AI from Aidence Ltd.	Monitoring of companies with Phase two decision panels scheduled for 12 July 2018 and tbc.
	Manage Phase II assessments	17 companies assessed in Acute Flow and Paediatrics competition. 10 Contracts awarded. 17 companies assessed in GP of future competition 10 phase 2 contracts awarded	Monitoring of companies – iPLATO & Nervecentre both generating revenue from SBRI Healthcare funded activity in phase 1&2
	Launch Autumn competition	Mental Health theme led by SW, Wessex & West of England. 7 contracts awarded Frugal surgery theme led by E.Mids and NW Coast. 5 contracts awarded	Due diligence completing by 1 June 2018 (due to delays in sign off at NHSE) Monitoring of companies early Sept. Phase two panels to take place early Jan with decisions recommended to NHSE for start in next years fiscal
	Efficient sharing of information with AHSNS	Summary of findings from benefits review prepared for wider dissemination. Report with findings from benefits review/ Rand and Connell report prepared for wider dissemination.	
	<b>Governance Review</b>	Support chair to engage with stakeholders and bring proposal to SBRI Healthcare board that has the support of AHSNs, NHS England and key industry partners	Implementation plan agreed at SBRI board (date). Following NHSE decision to extend contract for 12 months - recommendation to progress with implementation in year.
<b>Comms/PR</b>	Work with AHSNs to co-ordinate SBRI presence at key events through the year	Agreement secured. SBRI Healthcare attending NHS Expo with AHSNs	
	Improve co-ordination of key messages with AHSNs communications leads	Agreement with Communications Directors to promote the programme	Comms leads are now proactively sharing agreed content. Eastern AHSN comms lead regularly reports into AHSN Network communications forum meetings and will update communications directors on key SBRI activity to promote, enlisting support to share major

			announcements and resources as they become available.
	Attendance at NHS Expo	9 SBRI Companies attended as part of AHSN innovation zone. Other SBRI companies attended with speaking slots.	2018 presence planned.
<b>Benefits review</b>	Benefits review completed and shared with NHS England 31 <sup>st</sup> August 2017. Benefits review of SBRI Healthcare is completed – report submitted to NHS England for final revisions and comments.		Benefits review positively received by NHSE investment committee
<b>NHS Internal Audit</b>	Internal audit completed. Verbal report shared with SBRI Healthcare team 21 <sup>st</sup> July. Awaiting copy of written report shared with NHS England.		Actions advised completed.
<b>Re-procurement</b>	Once established process and timeline this will be shared with FAR/SBRI Board.		NHSE planning process for re-procurement

Delivery milestones		2017/18			
		Q1	Q2	Q3	Q4
<b>Investment growth</b>	Develop clear offer to potential investors	<input type="checkbox"/>			COMPLETED
	Establish meetings, commence negotiations	<input type="checkbox"/>	<input type="checkbox"/>		COMPLETED
	Agree investment and progress with legal agreements			<input type="checkbox"/>	In principal not legal
	Position SBRI Healthcare so that it can take best advantage of the governments review of SBRI and any outcomes from the Industrial strategy		<input type="checkbox"/>	<input type="checkbox"/>	COMPLETED
<b>Enhanced adoption</b>	Deliver the agreed changes to the programme that engage AHSNs more extensively in the monitoring process	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COMPLETED
	Support promotion of SBRI Healthcare companies through AHSN communications and activities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Re-worked SBRI Healthcare web site		<input type="checkbox"/>		Incomplete delivery
	Work with EAHSN on establishing the SBRI Alumni programme		<input type="checkbox"/>	<input type="checkbox"/>	COMPLETED
<b>Efficient competitions</b>	Establish understanding of new procurement arrangements and share these with SBRI Healthcare companies			<input type="checkbox"/>	NHSE still to determine <input type="checkbox"/>
	Agree process of overarching competition selection	<input type="checkbox"/>			COMPLETED
	Launch Spring competition	<input type="checkbox"/>			COMPLETED
	Manage Phase II assessments		<input type="checkbox"/>		COMPLETED
	Launch Autumn competition		<input type="checkbox"/>		COMPLETED
	Efficient sharing of information with AHSNS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COMPLETED

Governance Review	Support chair to engage with stakeholders and bring proposal to SBRI Healthcare board that have the support of AHSNs, NHS England and key industry partners	□			COMPLETED
	Successfully implement the proposed new board structure			□	Planned for 2018/19
Communications	Work with AHSNs to co-ordinate SBRI presence at key events through the year	□			COMPLETED
	Improve co-ordination of key messages with AHSNs communications leads		□	□	Improved but more needed
	Attendance at NHS Expo		□		COMPLETED

Green – completed as plan

Amber – partly completed but more to progress

Red – incomplete/stopped