

SBRI Healthcare: NHS England competition for development contracts

INVITATION TO TENDER

This Invitation to Tender should be read in conjunction with other documents associated with this competition. These and all associated documents can be downloaded from the SBRI Healthcare website <https://sbrihealthcare.co.uk/competitions/open-competitions/>

Summary

Applicants are invited to tender for projects under the SBRI Healthcare programme to develop technology enabled solutions addressing the challenges outlined in the following category, further details of which are outlined in the competition brief:

- Cardiovascular Disease
- Integrated Care and Social Care

Application Process

Details of the background, challenges and expected outcomes of the projects can be found in the Brief. You are strongly advised to read the [Portal Guidance Notes](#) before submitting an application.

SBRI Healthcare competitions are open to all organisations that can demonstrate a route to market for their solution. The SBRI Healthcare scheme is particularly suited to small and medium-sized business, as the contracts are of relatively small value and operate on short timescales. Developments are 100% funded and focused on specific identified needs, increasing the chance of exploitation. Suppliers for each project will be selected by an open competition process and retain the intellectual property generated from the project, with certain rights of use retained by the NHS. This is an excellent opportunity to establish an early customer for a new technology and to fund its development.

The competition will have two phases (*subject to availability of budget in 2020*). Phase 1 is intended to show the technical feasibility of the proposed concept. The development contracts awarded will be for a maximum of 6 months and £100,000 (**inc. VAT**) per project.

Phase 2 contracts are intended to develop and evaluate prototypes or demonstration units from the more promising technologies in Phase 1. Only those projects that have completed Phase 1 successfully will be eligible for Phase 2. The development contracts awarded in Phase 2 will be for a maximum of 12 months and £1,000,000 (**inc. VAT**) per project.

Applicants should state their goals and outline plan for Phase 2, as an explicit part of the path to full commercial implementation, in their Phase 1 proposal.

Briefing events for businesses interested in finding out more about the competition will be held on 1st July (London) and 10th July (Manchester). Please check the website for confirmation of venues and further details.

Applications must be submitted via the SBRI Healthcare portal which can be accessed by following the application links via the competition pages of the SBRI Healthcare website www.sbrihealthcare.co.uk. The form must be completed and submitted electronically through the online application portal. Only applications received **by 12:00 on 14 August 2019** will be accepted. We strongly advise that you read the accompanying [Portal Guidance Notes](#) prior to submission.

PLEASE **DO NOT** SEND COMPLETED APPLICATIONS BY POST OR BY ANY OTHER MEANS THAN THROUGH THE PORTAL AS DESCRIBED ABOVE.

Key dates

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|---------------------------|--|
| Competition launch | 24 June 2019 |
| Briefing events | 1 July 2019, London 10 July 2019, Manchester |
| Deadline for applications | 14 August 2019 (12:00) |
| Assessment | August/September 2019 |
| Interview Panel | 9 October 2019 (Integrated Care and Social Care) 10 October 2019 (Cardiovascular Disease) |
| Contracts awarded | November 2019 |

Assessment process

Applications will be reviewed by a selected panel of experts. Finalists must present their proposal in person at the Interview Panel meeting. The interview takes the form of a short presentation followed by a question and answer session. Contracts will be awarded shortly thereafter.

The assessment criteria will include:

- How well does the proposal address the challenge outlined in the brief? – 25%
- What is the degree of technical challenge and how innovative is the project? – 15%
- How significant is the competitive advantage, which this technology affords, over existing/alternate technologies that can meet the market needs? – 15%
- How appropriate are the milestones and evaluation procedures? – 5%
- How appropriate is the proposed development plan? What are the risks (technical, commercial and environmental) to project success and how effectively will these be managed? – 5%
- To what extent does the proposed project have commercial potential and does the size of the market justify the investment? – 15%
- To what extent does the company and project team appear to have the right skills and experience to deliver the intended benefits? – 15%
- How appropriate is the proposal financially? Is the overall budget realistic and justified in terms of the aims and methods proposed? – 5%

Successful applicants will be advised according to the published key dates, and companies will be expected to mobilise rapidly to start the project. It is important that Phase 1 Projects start soon after the contract has been issued so that all projects can be assessed fairly and move on to Phase 2 concurrently and smoothly.

Conditions

By applying, companies are automatically consenting to the terms and conditions contained in the Contract.

Documents associated with this competition

- SBRI_16_1_ Invitation to Tender
- SBRI_16_2_Portal_Guidance
- SBRI_16_3_Sample Application Form
- SBRI_16_4_Sample Contract
- SBRI_16_5_FAQs
- SBRI_16_6_Cardiovascular Disease Challenge Brief
- SBRI_16_7_Integrated Care and Social Care Challenge Brief

Contact Points

Questions and comments are very welcome while the competition is open. Questions **on the challenges and scope of this SBRI Healthcare competition** should be addressed to LGC Ltd via email sbri@lgcgroup.com; questions on the overall SBRI programme should be addressed to support@innovateuk.gov.uk. Questions will only be accepted when received through this route. **After 13 August 2019, no new questions will be answered.**

For further information on this SBRI Healthcare competition, visit:

<https://sbrihealthcare.co.uk/competitions/open-competitions/>

For more information about the SBRI programme, visit:

www.innovateuk.org/SBRI